

## THE \$500 RISK ASSESSMENT SERVICE



What is your time worth? When you're presented with a new case, do you know what medical facts to look for and how to find them? Would your business benefit from the ability to assess representation opportunities faster, and with definitive medical answers regarding the service connection? At a **\$500** price point, and with credit cards accepted, can some of your clients participate in the cost of vetting their own medical records?

If the answer to any of these questions is **YES**, then the **Risk Assessment Service** will be a valuable asset to your business. When viewed independently, the Risk Assessment Service provides great value whether a Nexus Opinion is in plan, or not.

A Risk Assessment costs only \$500, it includes a comprehensive medical record review by our in-house physicians, and it provides definitive answers regarding the service connections at hand. Where applicable, the report will also present other opportunities for connection should they exist.

A Risk Assessment Report is NOT a written Nexus Opinion. It represents a full vetting of the medical records with definitive connection conclusions. Notably, a Risk Assessment will also define medical facts in the file that could compromise the connection.

Stated simply, a Risk Assessment outsources the medical heavy lifting to our physicians, and it provides definitive connection conclusions including both positive and negative medical information found in the file. Risk Assessments are delivered in 30 days or less.

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The Risk Assessment Service allows Attorneys and Agents the ability to completely outsource medical fact-finding from as early as intake, to obtain conclusive medical answers regarding potential service connections. From as early in the process as intake, the Risk Assessment Service can identify representation opportunities that **WIN**. And we do this for just **\$500**.

And there's more. If a Risk Assessment concludes that the connection can be supported, **we will apply a full cost credit for the Risk Assessment (\$500)** toward our premium service, a Medical Expert Review & Written Nexus Opinion. We also guarantee a connection with a medical expert - *or your money back*.

There's no obligation to move forward with a Nexus Opinion after a Risk Assessment is performed. But, armed with low cost, definitive medical answers, a connection guarantee, and a full cost credit toward a Medical Expert Review & Nexus Opinion, the Risk Assessment is positioned as a powerful tool to improve both throughput, and **success**. At this price, It's a game changer. Representation opportunities have never been more clear cut.

## **GUARENTEE & FULL COST CREDIT**

If a Risk Assessment concludes that the case can be connected, MedConnectVA provides a full cost credit (\$500) for 90 days, toward a Medical Expert Review & Written Nexus Opinion for the same case and connection. We also guarantee that the Medical Expert will support the connection, or your money back.

If a Risk Assessment is performed and the case cannot be connected, the medical facts detrimental to the case are provided along with C-File page number references.

## RISK ASSESSMENT GUIDELINES

- There is a 3000 Page limit for Risk Assessments. If the file is larger, we will assess the complexity of the file and we will contact the client if required.
- A maximum of three (3) nexus questions can be submitted for a Risk Assessment if the questions cross multiple medical specialties. And, if multiple medical specialties are evaluated in the Risk Assessment, multiple expert nexus opinions might be required should the Attorney decide to move forward.

## ORDERING A RISK ASSESSMENT

Order a Risk Assessment by using the following link:

[MedConnectVA Risk Assessment Request](#)

You will receive confirmation of submission.

- Provide Medical Records through a MedConnectVA Shared Folder and please remember to notify us via email when the medical records have been transferred.
- If you do not currently have a shared folder with MedConnectVA, this will be identified in the Risk Assessment Request form (link above), and we will contact you to set it up. It takes about 5 minutes.
- Risk Assessment Reports will be delivered in 30 days or less.
- You can pay for Risk Assessments either by check or credit card. We will email an invoice immediately upon receipt of a Risk Assessment Request.



The link to our Credit Card Processing facility will be included with the invoice so that you or your clients have multiple payment options. Administered by PayPal, our credit card service is highly secure. We accept major credit & debit cards, and you can also choose to use your PayPal account if you have one. Please note: A 3% fee is added to all credit card transactions to cover the cost of the service.

## **REQUIRED MEDICAL RECORDS**

- The Risk Assessment Request Form (previous link)
- The C-File and any additional relevant medical records
- A medical fact chronology if available.
- Denial Decision
- For OSA Cases, the relevant sleep study
- Any relevant Lay Statements

Please feel free to call or email us with any questions:

**888-4VA-DOCS** (888-482-3627)

**Email: [Info@MedConnectVA.com](mailto:Info@MedConnectVA.com)**